

Message Text

UNCLASSIFIED

PAGE 01 NEW DE 00328 080729Z

22-11

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 013776

O R 080700Z JAN 76
FM AMEMBASSY NEW DELHI
TO USDOC WASHDC IMMEDIATE
INFO SECSTATE WASHDC 3253
AMCONSUL BOMBAY

UNCLAS NEW DELHI 0328

E.O. 11652: N/A
TAGS: BEXP IN
SUBJECT: CATALOG EXHIBIT: US SCIENTIFIC, INDUSTRIAL AND
MEDICAL INSTRUMENTS

REF: STATE 1271

1. TODATE EMBASSY HAS RECEIVED CATALOGS FROM 180 U.S. PARTICIPANTS. WE HAVE SUBMITTED THIS LIST TO THE PRINTER AND EXPECT TO SEND HIM FINAL PROOFS BY JANUARY 10.
2. TWO OF THREE FIRMS, ATOMIC PRODUCTS AND DENTAL CORPORATION OF AMERICA LISTED IN PARAGRAPH 5 OF REFTEL, HAVE BEEN DELETED FROM DIRECTORY LISTINGCATALOG ON THIRD FIRM, DICKSON BROS, HAS NOT BEEN RECEIVED BY EMBASSY.
3. PARAGRAPH 6 REFTEL MENTIONS MEDICAL STERILE PRODUCTS AND DYNAMICS ELECTRONIC PRODUCTS. WHILE CATALOG FROM THE FORMER COMPANY HAS NOT BEEN RECEIVED,(BOMBAY WILL SEND US DUPLICATE), WE HAVE INCLUDED THE LATTER IN OUR DIRECTORY. WE WILL AWAIT YOUR ADVICE.
4. CATALOGS OF FOLLOWING FIRMS HAVE NOT REACHED NEW DELHI:

PERKIN ELMER CORP.; SCOTT AVIATION DIV., A.T.O. GILMAN EXPORTS;
BECKTON, DICKSON AND CO.; DU PONT, E.I. DE NEMOURS AND CO.
(BUT WE HAVE DU PONT COMPANY, BIOMEDICAL DIV.); ENDEVCO DIV.
OF BECTON, DICKSON AND CO. (WE HAVE B-D ELECTRODYNE DIV. OF
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BECTON, DICKSON AND CO.); BEEHIVE MEDICAL ELECTRONICS, INC.;

WABCO FLUID POWER (BOMBAY IS SENDING US
DUPLICATE) AND OPTRONICS INTERNATIONAL SALES CORP.

5. COPIES OF PETERSON MEMOS TO GENERAL ACCOUNTING DIVISION
DATED 11/13, 12/4, 12/18, 12/31 AND REFTEL
HAVE NOT RECORDED THE FOLLOWING FIRMS WHOSE CATALOGS WE HAVE
RECEIVED: ACE ORTHOPEDIC CO.;
(LISTED BOMBAY OM 12/16 TO PETERSON) APPLIED COLOR SYSTEMS, INC.
(BOMBAY 12/19;) CEA, DIV. OF BERKLEONICS INC., AND COHERENT
RADIATION (BOMBAY 12/9); CORNING MEDICAL, CORNING GLASS WORKS;
THE DICKSON CO., ADDISON, ILL.; ELGAR CORP.; THE FIELDSTONE
CORP.; DYNAC DIV.; HARRIS MANUFACTURING CO., INC.
(BOMBAY 12/9), HOUSTON, ATLAS, INC.,
HOUSTON, TEXAS; LIFE EXPORT EQUIPMENT, WOBURN, MASS. TEL: (617)
935-4954 (CATEGORY F-SPIROMETERS, HAS WEST GERMAN
EQUIPMENT TO OFFER); PRD ELECTRONICS DIV; HARRIS COR.(BOMBAY
12/9); AND SKAN-A-MATIC
CORPORATION, ALBRIDGE, N.Y.) PLEASE ADVISE HOW TO TREAT THESE
COMPANIES.

6. FYI: W. GLENN WUNDERLY IS THE EXPORT SALES MANAGER FOR
PEEL-A-WAY
SCIENTIFIC.SAXBE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 08 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976NEWDE00328
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760006-0535
From: NEW DELHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760176/aaaacphy.tel
Line Count: 84
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 1271
Review Action: RELEASED, APPROVED
Review Authority: castelsl
Review Comment: n/a
Review Content Flags:
Review Date: 01 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 JUL 2004 by barnescd>; APPROVED <18 AUG 2004 by castelsl>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CATALOG EXHIBIT: US SCIENTIFIC, INDUSTRIAL AND MEDICAL INSTRUMENTS
TAGS: BEXP, IN
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006